

4.8 CADA/East Recommended Minimum Fee Structure PSD v.2023

Dancer Fee Structure

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|----------------------------------------|-------------------------------------------------------------------------------------------------|---------------|
| Rehearsal fee | Hourly Rate | \$32-\$64 |
| Exclusive Engagement (rehearsal fee) | Weekly Rehearsal Rate | \$1367-\$1634 |
| Exclusive Engagement (performance fee) | Performance Rate | \$1367-\$1634 |
| Performance | Per Performance | \$235-\$587 |
| Performance | 36 Hours Maximum of activity (including performances) | \$1111 |
| Technical and/or Dress Rehearsal | Hourly (2 hour minimum). Negotiate separately, even if they fall on a performance day. | \$32-\$64 |

Choreographer Fee Structure

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| Option 1: | Per Week of in-studio rehearsal | \$1367-\$1634 |
| Option 2: | Per Minute of completed choreography | \$320 |
| Option 3: | Minimum of total budget | 20% |
| Royalty/Remounts | Per Minute | \$6.40 |

DRAMATURGE FEE

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| Clearly define the role and responsibilities and negotiate fees in this range. Commensurate with experience. | Hourly | \$32-\$64 |
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Note: As of May 2022, the Canadian Inflation rate is 6.8%. Therefore, all CADA/East rates and fee structures have increased to match the inflation rate (rounded to the nearest dollar).

REHEARSAL DIRECTION FEE

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| Clearly define the role and responsibilities and negotiate fees in this range. Commensurate with experience. | Hourly (<i>2 hour minimum</i>) | \$32-\$64 |
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TEACHING RATES

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| 0-2 years experience | \$21-\$43 |
| 2-5 years experience | \$37-\$69 |
| 5-10 years experience | \$43-\$80 |
| 10+ years experience | \$53-\$160 |
| Special Guest Workshop Compensation should be negotiated with consideration of class size, as larger classes will require more energy and expertise from instructors. Commensurate with experience. | \$80-\$320 |
| Convention Teaching (>50 participants) In recognition of the level of experience, planning, skill and energy required to teach in this setting. | \$160-\$534 |
| Professional / Post-Secondary Instruction | \$69-\$107 |

Note: All teaching rates listed are hourly.

RATES FOR PHOTOGRAPHY, FILM & VIDEO (ARCHIVAL OR PUBLICITY)

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| Professional Artists | Hourly (<i>2 hour minimum</i>) | \$32-\$64 |
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RATES FOR PHOTOGRAPHY, FILM & VIDEO (COMMERCIAL)

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| Professional and Emerging Artists | Hourly | \$117 |
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Note: CADA/East recognizes ACTRA as an authority in the mainstream television and video industry; the suggested rates are presented as options for dance artists' participation in independently funded, non-union film projects.

TOURING RATES (based on Canadian currency)

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|------------------------------------------------------------------------------------------|---------------|
| Daily Meal Allowance/Per Diem (breakfast, lunch, dinner) | \$65 |
| Breakfast only | \$13 |
| Lunch only | \$20 |
| Dinner only | \$32 |
| When dance artists are required to make payment for their own accommodation and meals. . | \$150 (daily) |

Note: All rates are based on Canadian (CAD) currency